



Internet Publishing

**Wide Area Information
Servers, Inc**


***Brewster Kahle, President
Internet World, Dec 1994***

America Online WAIS Interface

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Clinton Speeches Database



Clinton Speeches Database

Type words that describe what you are looking for, then click Search. Click Help & Info for more instructions.

Items 1 - 20 of 40 matching entries

	WOMENS ISSUES: Position Paper	
	WOMEN'S ISSUES: Speech - Sacramento,...	
	FOREIGN TRADE: Speech - Raleigh, NC ...	
	ABORTION: Statement - 6/29/92	
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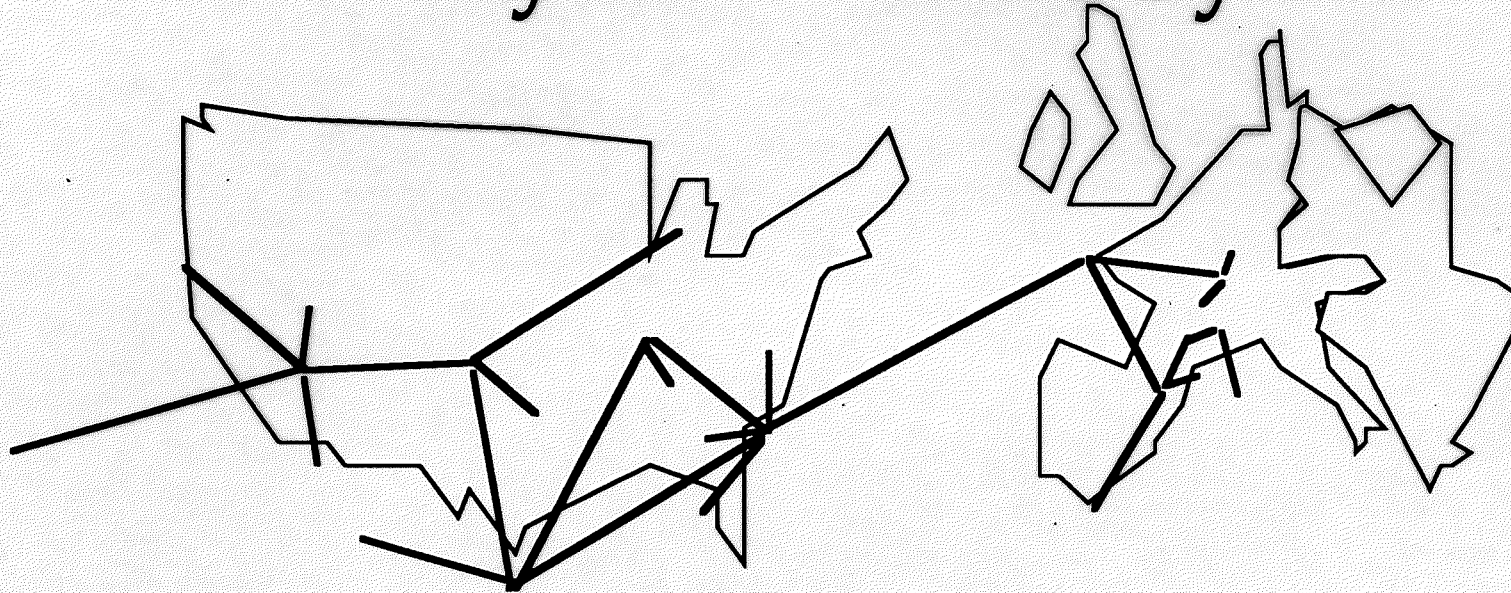
Display a maximum of articles

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WAIS: Tools And Services for Network Publishers

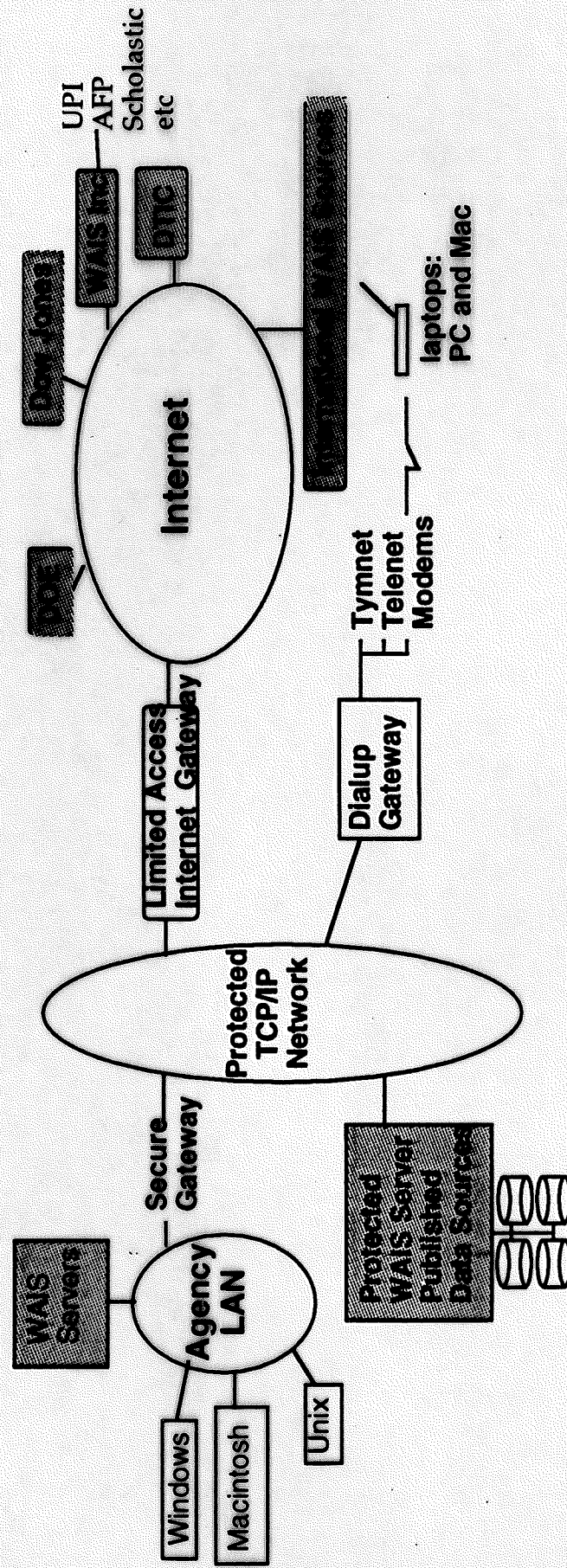
- **Info@wais.com**
- **<http://www.wais.com/>**
- **415-617-0444 FAX 415-327-6513**

Perot Systems WAIS System

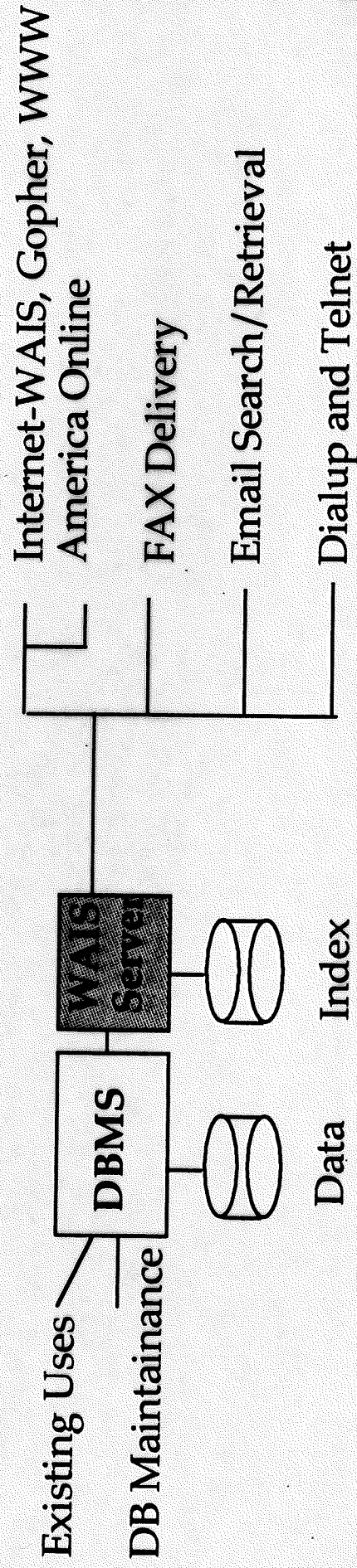


- **Corporate Information**
 - Resumes, Company Policies, Presentations, Contracts, Proposals, Phone book
- **Published Info**
 - CDROM's, Internet resources

US Intelligence Agencies Open Source WAIS System



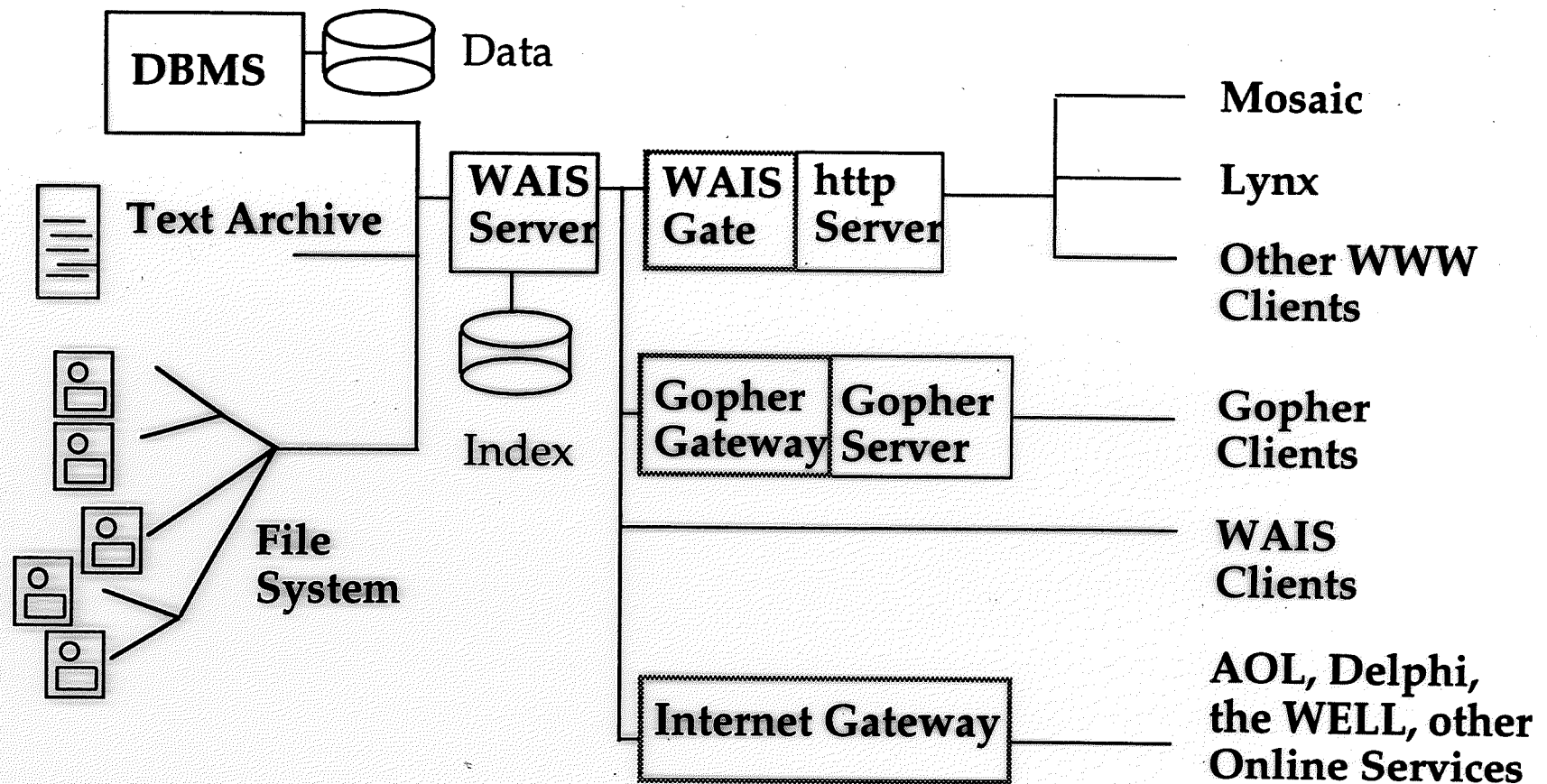
Defense Technical Information Center WAIS System



- Increased access to Databases and Documents

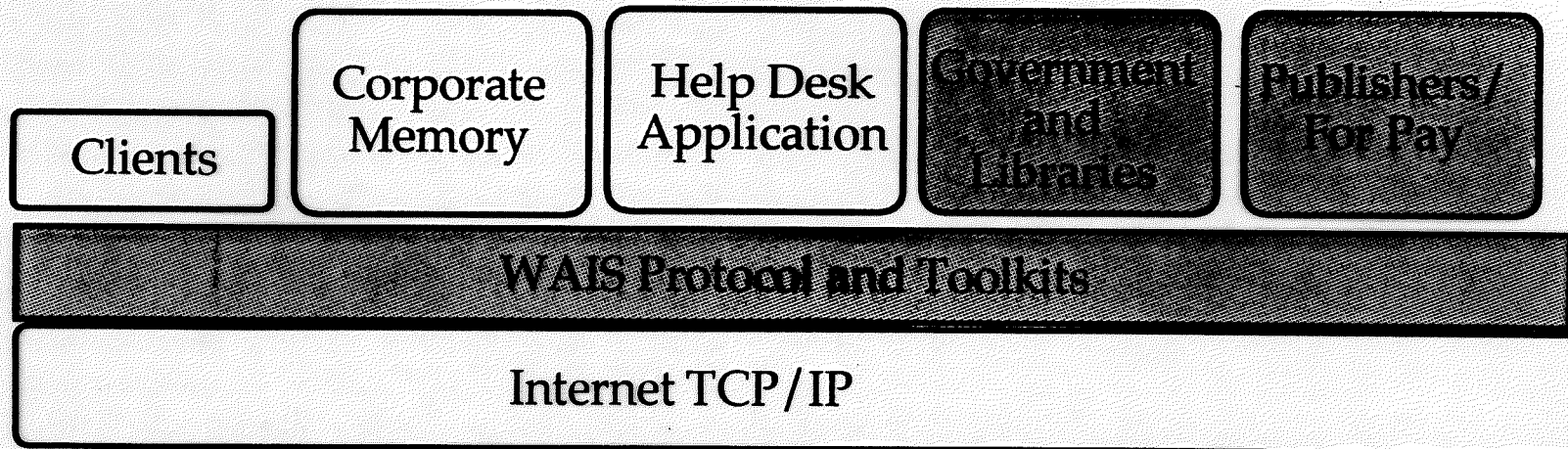
Some WAIS Systems

Where WAIS Server Fits



WAIS Inc. Position

- **WAIS Inc. Technology**
 - Database Server Technology
 - Wide Area Network Expertise
 - Application Protocols
- **WAIS Inc Services: Complete Solution**



WAIS Inc Markets and Partners

- **Large Corporations**
 - Fujitsu, Intel, Sun Microsystems, Novell
- **Publishers**
 - Dow Jones, Encyclopaedia Britannica, Scholastic Inc, WestLAW
- **Government**
 - NASA, Defense, Intelligence, GPO
- **Libraries**
 - Library of Congress, Rice University

WAIS Inc: Network Publishing

- **Founded June 1992 from 1990 Consortium of Apple / Thinking Machines / DowJones / KPMG**
- **Technology: 2 Founders from Supercomputing**
- **Internet: Experience in Building an Internet System**
- **Publishing: 2 Founders from Publishing**

WAIS Inc:

Tools and Services for those that Publish on Networks

- **Tools for the Technically Proficient**
 - **Server Software for \$15k for Unix**
- **Services and Tools**
 - **Partnering for complete solutions**
 - **Publishers keep their Identity**

WAIS Inc.

Wide Area Information Servers™

Publishing Systems and Services

**Brewster Kahle,
President
Wide Area Information Servers, Inc**

Fall '94

Internet Applications

- Games
- Electronic Data Interchange (EDI)
- Shopping and Commerce
- Raw transport (X.25 replacement)
- Publishing

Network Publishing Benefits vs. CD ROM

- **Continuous updates**
- **No 600 meg size limits**
- **Interact with other distributed services**
- **No pre-consumption cost of printing and distributing**
- **Publisher keeps usage statistics**

Network Publishing Benefits vs. Traditional Online Services

- **One service has access to multiple markets**
 - AOL, Delphi Internet gateways
 - LAN distribution
 - Cable systems
 - International markets
- **Publisher sets their own terms**
- **Publisher gets greater % of revenue**